

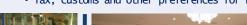
SALE OF READY-MADE BUSINESS PRODUCTION OF FURNITURE FROM SOLID BEECH

PROJECT DESCRIPTION

Acquisition or corporatization of a company for the serial production of solid beech furniture for home, restaurant, bar, cafe, hotel and office premises use

TOOLS

Material and technical resources, qualified personnel of the existing enterprise
 Necessary production facilities, engineering and transport infrastructure
 Quality management systems, certificates of conformity Goldoptima Ltd.
 Tax, customs and other preferences for FEZ residents







PROJECT ADVANTAGES

- Ready-made business with 15 years of history and a quality product
- Developed woodworking sector in Grodno region
- · Modern equipment, a ready site for business scaling

PROJECT PARTNERS

FEZ Grodnoinvest resident Goldoptima Ltd. – manufacturer of chairs, tables and dining groups made of solid beech. An ISO 9000 quality management system has been introduced. Products are manufactured using equipment from PADE (Italy), CAMAM (Italy), Tecnoazzura (Italy), Houfek (Czech Republic)

Form: ready-made business

Sector: woodworking

Initiator: Goldoptima Ltd.

The cost of the project is determined through negotiations.



Place of implementation: Grodno



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Products export of FEZ residents in woodworking, 2015-2019, \$min

275,1 281,3

Investments of FEZ residents, 2015-2019, \$mln

163,74 175,35 208,3 97,21 100,73 Woodworking and furniture production is one of the key industry areas of FEZ Grodnoinvest. Residents of SEZs in this area are 25 leading companies with capital from Poland, Russia, Austria, Great Britain, Israel, Germany, and others. Among them are world manufacturers Kronospan, Fey & Co, Gabi, Szynaka, ZOV, etc.

Residents of FEZ form 90% of the total industrial production of the woodworking sector of the Grodno region







169.6

139,1



SALE OF READY-MADE BUSINESS FOR INDUSTRIAL PRODUCTION OF PRODUCTS FROM TURKEY MEAT

PROJECT DESCRIPTION

Acquisition or incorporation of a company for the production of animal feed and albinotic vitamin-mineral premix, the cultivation of turkey, as well as the slaughtering and meat processing.

TOOLS

Material and technical resources, qualified personnel of the existing enterprise
 Necessary production facilities, engineering and transport infrastructure







PROJECT ADVANTAGES

- · Ready-made business project with a quality product
- Location on the border of the EU and EAEU, convenient logistics
- · Modern equipment, a ready site for business scaling

PROJECT PARTNERS

FEZ Grodnoinvest resident Arvibelagro Ltd. is a specialized enterprise for the processing and production of turkey meat products. The production is a vertically integrated complex of the following interconnected parts: a factory for production of animal feed and albinotic vitamin-mineral premix, the cultivation of turkey, slaughtering and meat processing.



Form: ready-made business

Sector: food industry

Initiator: Arvibelagro Ltd.

The cost of the project is determined through negotiations.



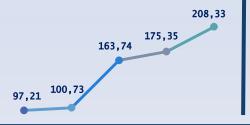
Place of implementation: Lida



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Investments of FEZ residents, 2015-2019, \$mln



Food industry and agriculture are important industry sphere of FEZ Grodnoinvest. FEZ residents in this sphere are companies with capital from Poland, Lithuania and Cyprus. About 80% of the products manufactured by FEZ residents are exported to other countries.









MANUFACTURE OF VITAMIN MINERAL LOZINGES

PRODUCT DESCRIPTION

Construction of a complex for the production of vitamin-mineral lozinges. Includes a grain drying complex, a line for the production of vitamin-mineral lozinges, a line for the production of protected protein and a line for the production of premixes

TOOLS

• plot within FEZ boundaries with an area 9,4 ha with utilities (water, gas, electricity, sewage, heating) and transport infrastructure • sales markets of FEZ resident - project partner tax, customs and other preferences of FEZ





PROJECT ADVANTAGES

- Availability of qualified specialists and production facilities
- Location in a large industrial center on the border of the EU and EAEU

PROJECT PARTNERS

Resident of FEZ Grodnoinvest Biocom Technology Ltd. is a company that provides technological and technical services to agricultural organizations in innovative technologies, farm automation and labor-intensive processes in animal breeding

Form: investment project **Sector:** machine building **Initiator:** Biocom Technology Ltd.



Investment: \$23,6 mln

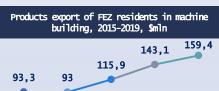


Place of implementation: village Raista, Grodno region Investor's participation: financing 100% of expenses



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Investments of FEZ residents, 2015-2019, \$mln 208,33 163,74 175,35 100,73 97,21



Today, 15 companies are implementing their projects in machine building in FEZ Grodnoinvest. They produce cars and automotive components, optics and electronics, agricultural and construction equipment, industrial equipment, etc.

Among partners are well-known brands Volkswagen, Skoda, MTZ, Haver&Boecker, Lely, etc. In Grodno region professionals are trained in technical specialties.















AUTOCOMPONENT PRODUCTION

PROJECT DESCRIPTION

Technical re-equipment of FEZ Grodnoinvest resident Belcard JSC. It provides for the creation of flexible production based on CNC machines and machining centers, the organization of production sites for machining parts.

TOOLS

 \cdot complex of facilities of Belcard JSC in Grodno: 7 buildings with a total area of over 20 thousand m^2 with utilities and transport infrastructure

- ${f \cdot}$ established sales network of the existing enterprise
 - cooperation within the holding Auto Components
 - reserve capacity of the existing enterprise





PROJECT ADVANTAGES

- Qualified professionals and training institutes in technical specialties
- · Location in a large industrial center on the border of the EU and EAEU
- · Tax, customs and other preferences

PROJECT PARTNERS

FEZ Grodnoinvest resident Belcard JSC - the largest manufacturer of automotive components. The quality management system of the enterprise is certified for compliance with STB ISO 9001-2001, there is an accredited testing laboratory, a central plant and central laboratory for measuring equipment

Form: investment idea

Sector: machine building

Initiator: FEZ Administration



There is a business plan, feasibility study, marketing research



Investment: \$23 mln



Place of implementation: Grodno

Investor participation: financing 100% of expenses



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Product export of FEZ residents in machine building, 2015-2019, \$mln

93,3 93 115,9 143,1 159,4

Today, 15 companies are implementing their projects in machine building in FEZ Grodnoinvest. They produce cars and automotive components, optics and electronics, agricultural and construction equipment, industrial equipment, etc.

Among partners are well-known brands Volkswagen, Skoda, MTZ, Haver&Boecker, Lely, etc. In Grodno region professionals are trained in technical specialties.

Investments of FEZ residents, 2015-2019, \mbox{smln}

















RECONSTRUCTION OF OPTICAL PRODUCTION

PROJECT DESCRIPTION

Production development of geometric and spectacle optics, development and implementation of new types of products (prisms, lenses, including aspherical, astigmatic, discs, plates, etc.).

TOOLS

- Complex of facilities of Plant Optic in Lida with total area 16 k m² with utilities
- production and technical resources and personnel potential of Plant Optic
 tax, customs and other preferences of FEZ





PROJECT ADVANTAGES

- Availability of qualified specialists and production facilities
- · Location in a large industrial center (Lida) on the border of the EU and EAEU
- Experience and patents of a well-known manufacturer Plant Optic
- Access to the EAEU market within single customs union

PROJECT PARTNERS

FEZ Grodnoinvest resident Plant Optic is a leading Belarusian manufacturer of optical products and components. The company has valid patents, licenses and permits from the following countries: Russia, Turkmenistan, Kazakhstan, Uzbekistan

Form: investment project

Sector: machine building

Initiator: FEZ administration

Plant Optic JSC



Business plan available



Investment: \$140 k



Place of implementation: Lida

Investor's participation: financing 100% of expenses



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Products export of FEZ residents in machine building, 2015–2019, \$mln

143,1 159,4 115,9 93,3 93 Today, 15 companies are implementing their projects in machine building in FEZ Grodnoinvest. They produce cars and automotive components, optics and electronics, agricultural and construction equipment, industrial equipment, etc.

Among partners are well-known brands Volkswagen, Skoda, MTZ, Haver&Boecker, Lely, etc. In Grodno region professionals are trained in technical specialties.

















PRODUCTION OF DISHSHWASHERS

PROJECT DISCRIPTION

Establishment of an enterprise for the production of dishwashers in various modifications (assembly production with subsequent localization of the production of components and parts) together with FEZ resident Grodtorgmash JSC.

TOOLS

· production and technical resources and personnel potential of FEZ resident Grodtorgmash • quality management systems, certificates of conformity of Grodtorgmash JSC

• Tax, customs and other preferences of FEZ





PROJECT ADVANTAGES

- Availability of qualified specialists and technical training institutes
- · Location in a large industrial center on the border of the EU and EAEU, convenient
- Developed engineering sector in Grodno region

PROJECT PARTNERS

FEZ Grodnoinvest resident JSC Grodno Factory of Commercial Engineering is one of the leading manufacturers of equipment for catering, agriculture and food processing. The technical level of products meets modern requirements, which is confirmed by relevant

Form: investment idea

Sector: machine building

Initiator: FEZ administration

Project cost and implementation period are determined considering the investor's interest and



Place of implementation: Grodno

Investor's participation: financing 100% of expenses



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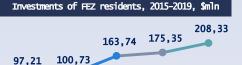


Products export of FEZ residents in machine building, 2015–2019, \$mln

159,4 143,1 115,9 93,3 93

Today, 15 companies are implementing their projects in machine building in FEZ Grodnoinvest. They produce cars and automotive components, optics and electronics, agricultural and construction equipment, industrial equipment, etc.

Among partners are well-known brands Volkswagen, Skoda, MTZ, Haver&Boecker, Lely, etc. In Grodno region professionals are trained in technical specialties.

















TEXTILE INDUSTRIAL PARK IN GRODNO

PROJECT DESCRIPTION

Implementation of an investment project for the development of industrial and cooperative ties using production and technical resources of FEZ Grodnoinvest residents

TOOLS

- established sales network of existing enterprises
- $\ensuremath{\bullet}$ quality management systems and certificates of conformity
- production and technical resources and personnel potential

of existing residents





PROJECT ADVANTAGES

- Qualified specialists and training institutes in technical specialties
- Location in a large industrial center on the border of the EU and EAEU, convenient logistics
- · Tax, customs and other preferences

PROJECT PARTNERS

FEZ Grodnoinvest resident Gronitex JSC - occupies a leading position in the production of carded yarns of ring and pneumomechanical spinning methods, sewing threads, as well as combed yarn. All products are certified according to STB ISO 9001-2009. Product quality control is carried out at the modern laboratory complex USTER TESTER.

FEZ Grodnoinvest resident Conte Spa Jltd. - is a leader in Eastern Europe in the production of clothing, underwear, hosiery. All products pass 3 stages of control according to the international standard ISO 9001. The company has official representatives in Poland, Armenia, Russia, France, Kazakhstan, Kyrgyzstan, Moldova.

Form: investment idea

Sector: light industry

Project initiators:

Gronitex

JSC Conte Spa Jltd.

The project cost and implementation period are determined considering the investor



Place of implementation: Grodno

Investor's participation: the form of participation in the project will be determined in negotiations



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208,33



Investments of FEZ resident, 2015-2019, \$mln

Today, 5 companies are implementing their projects in light industry sphere in FEZ Grodnoinvest. They produce a wide range of products, from leather haberdashery and interior products to cotton yarn, sewing threads and clothing.

163,74 175,35 200 97,21 100,73











PRODUCTION OF CABLE PRODUCTS AND HARNESSES

PROJECT DESCRIPTION

Together with FEZ Grodnoinvest resident, investment project implementation on development of production and new types of cable products and wire harnesses

TOOLS

• Over 8 ha of land

- Over 18 thousand sq.m of production facilities
- established sales network of the existing enterprise
 - cooperation within holding Auto Components
 - reserve capacity of the existing enterprise





PROJECT ADVANTAGES

- · Qualified specialists and training institutes in technical specialties
- · Location in a large industrial center on the border of the EU and EAEU, convenient logistics
- Developed engineering sector in Grodno region
- · Tax, customs and other preferences

PROJECT PARTNERS

FEZ Grodnoinvest resident Avtoprovod Shchuchin plant JSC

is Belarusian leader in the manufacture and sale of power cable products with a 60year history. The company's products are supplied to leading Belarusian enterprises -BelAZ, MAZ, Gomselmash, Lidselmash, enterprises in Moscow, Minsk, Astana and others. Form: investment idea

Sector: machine building

Initiator:

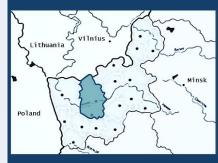
Avtoprovod Shchuchin plant JSC



Business plan available



Investment: \$3,2 mln



Place of implementation: Grodno

Investor's participation: participation form in the project will be determined in negotiations



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Product export of FEZ residents in machine building, 2015-2019, \$mln

159,4 143,1 115,9 93,3 93

Today, 15 companies are implementing their projects in machine building in FEZ Grodnoinvest. They produce cars and automotive components, optics and electronics, agricultural and construction equipment, industrial equipment, etc.

Among partners are well-known brands Volkswagen, Skoda, MTZ, Haver&Boecker, Lely, etc. In Grodno region professionals are trained in technical specialties.



















INDUSTRIAL PARK OF AUTO COMPONENTS IN GRODNO

PROJECT DESCRIPTION

Development of industrial and cooperative ties using specialized production and technical resources of leading regional manufacturers of automotive components

 $\begin{tabular}{ll} TOOLS \\ \cdot \begin{tabular}{ll} Tax, customs and other preferences \\ \end{tabular}$

• Developed engineering and transport infrastructure

• Over 57 thousand sq.m of production facilities

• Over 20 ha of land





PROJECT ADVANTAGES

- · Availability of qualified specialists and technical training institutes
- Location in a large industrial center on the border of the EU and EAEU, convenient logistics
- Developed engineering sector in Grodno region

PROJECT PARTNERS

FEZ resident Grodnoinvest Belcard JSC is the largest manufacturer of automotive components. The enterprise's quality management system is certified in accordance with STB ISO 9001-2001. There is an accredited testing laboratory, a central factory and a central laboratory for measuring equipment.

FEZ Grodnoinvest Radiovolna JSC is a diversified industrial enterprise specializing in production of automotive electrical harnesses for the Volkswagen AG concern, generators and spare parts for tractor equipment.

Form: investment idea

Sector: machine building

Initiator: FEZ administration

Project cost and implementation period are determined considering the investor's interest and strategic goals.



Place of implementation: Grodno

Investor's participation: financing 100% of expenses



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Products export of FEZ residents in machine building, 2015–2019, \$mln

143,1 159,4 115,9 93,3 93 Today, 15 companies are implementing their projects in machine building in FEZ Grodnoinvest. They produce cars and automotive components, optics and electronics, agricultural and construction equipment, industrial equipment, etc.

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Investments of FEZ residents, 2015-2019, \$mln

163,74 175,35 208,33 97,21 100,73















FREIGHT TERMINAL ON THE BASIS OF AIRPORT GRODNO

PROJECT DESCRIPTION

Establishment of a cargo terminal, service station, hangars, aircraft parking lots, etc. (considering the wishes of the investor) near International Airport Grodno and with technical resources of Aircompany Grodno JSC.

TOOLS

- plot 25 ha without auction in FEZ logistics zone with available utilities and transport infrastructure near international airport Grodno
 - FEZ preferences for logistics zones, tax and customs privileges
 - Current material and technical resources of Aircompany Grodno JSC





PROJECT ADVANTAGES

- 15-day visa-free regime on the territory of Grodno and Brest regions
- Favorable location on the border of the EU and EAEU, at the intersection of routes from Asia to Europe
- Developed infrastructure of International Airport Grodno , including customs, border, sanitary control services, possibility of 3-4 class aircraft arrival.

PROJECT PARTNERS

Open Joint-Stock Company Aircompany Grodno. The company has been operating since 1945, has modern technical resources and 16 aircraft of various classes.

Form: investment idea
Sector: logistics

Initiator: FEZ administration

Aircompany Grodno JSC

The project cost and implementation period are determined considering the interest of the investor and his strategic goals.



Place of implementation: Grodno

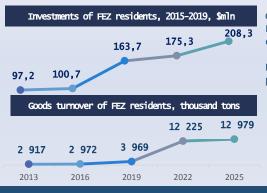
Investor's participation:
joint venture, investor's share
is determined additionally



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Grodno region processes over 50% of foreign trade flow between the EU and EAEU. This is facilitated by available eastern and western railway gauge, an extensive network of roads, as well as 4 seaports within a radius of 400 km.

By 2025, the trade turnover of FEZ Grodnoinvest due to new residents is planned to be increased to 13 million tons per year.



BreMiNo Group

ВИЛАРИС ЛУТЕК ЛОГИСТИК



MULTIFUNCTIONAL SHOPPING AND EXHIBITION CENTER

PROJECT DESCRIPTION

Establishment of a multifunctional complex for organizing regional exhibition forums, trade shows, business congresses and presentations, cultural and artistic events.

TOOLS

- Plot 47 ha in FEZ logistics zone with transport infrastructure and utilitites
 Unfinished terminal building with the possibility of redemption for 1 base amount
 - Preferences for logistics zones
 - Tax and customs FEZ preferences





PROJECT PRE-CONDITIONS

- High tourist potential of the region in 5 years the tourist flow has increased by 20 times
- · Growth in business activity in the absence of offers on trade and exhibition areas
- Activation of trade, cultural and business mobility of the regions of Belarus,
 Poland and Lithuania

 PROJECT ADVANTAGES

• developed air, auto and railway infrastructure

- visa-free regime on the territory of Grodno and Brest regions for up to 15 days
- favorable location on the border of the EU and EAEU, on the border region of three countries (Poland, Lithuania, Belarus)

Form: investment idea
Sector: logistics

Initiator: FEZ administration

Project cost and implementation period are determined considering the investor's interest and



Place of implementation: Grodno

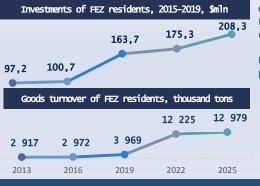
Investor's participation: financing 100% of expenses



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BreMiNo Group

ВИЛАРИС ЛУТЕК ЛОГИСТИК



MULTIMODAL LOGISTICS CENTER GRODNO

PROJECT DESCRIPTION

Implementation of a global project on establishment of multimodal logistics center Grodno with processing 10 pairs of trains per day. The project includes a number of infrastructural subprojects: construction of a road, connecting track and rail siding, engineering networks.

TOOLS

· FEZ site with an area of up to 90 ha without auction at the border with the Republic of Poland.

• FEZ tax and customs preferences, additional preferences for logistic FEZ.





PROJECT ADVANTAGES

- Favorable location at the border of the EU and EAEU, at the border with the Republic of Poland
- Well-developed railway infrastructure, western and eastern gauge available
- The annual increase in trade flows between Europe and Asia, participation in the project "Belt - Way"

Form: investment project

Sector: logistics

Initiator: FEZ Administration



Pre-design documentation developed



Investment: \$15 mln



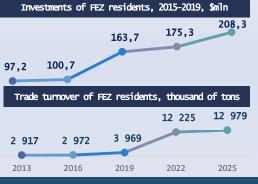
Implementation location: village Bruzgi, Grodno region Investor participation: 100% financing of expenses



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Grodno region processes over 50% of foreign trade flow between the EU and EAEU. This is facilitated by the presence of eastern and western railway gauge, an extensive network of roads, as well as 4 seaports within a radius of 400 km.

By 2025, the trade turnover of FEZ Grodnoinvest due to new residents is planned to be increased up to 13 mln tons per year.



Group

BreMiNo ВИЛАРИС ЛУТЕК ЛОГИСТИК



PROVIDING OF TRANSPORT AND LOGISTIC ACCESSIBILITY TO FEZ GRODNOINVEST SITES

SITE NO.4 SECTOR 1 (AULS)

PROJECT DESCRIPTION

Increasing cross-border mobility by providing transport and engineering infrastructure for FEZ site No. 4 in Auls

PROJECT OBJECTIVE

- generation of capacity reserve of treatment facilities for storm and industrial wastewater
 - reconstruction of the existing regional highway on the section from v.Auls to v.Putrishki
 - · construction of heavy vehicles parking

Initiator: FEZ Grodnoinvest Form: infrastructure project



Investment: \$2 mln

Place of implementation:

Grodno, Auls







SITE NO.12 (SVISLOCH)

PROJECT DESCRIPTION

Infrastructure development of transport corridor between Grodno region and Podlaskie Voivodeship through border crossings Svisloch - Semianuvka

PROJECT OBJECTIVE

asphalting of local highway H-6408 with a length of 4.1 km at site No. 12 (Svisloch)



Investment: \$1,5 mln



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By 2025, the trade turnover of FEZ Grodnoinvest due to new residents is planned to be increased to 13 million tons per year.



BreMiNo Group

ВИЛАРИС **ЛУТЕК ЛОГИСТИК**



OF BELARUS, POLAND AND LITHUANIA

PROJECT DEVELOPMENT

Implementation of a cross-border project for mobility increase in visa-free zone at the border of three countries and creating conditions for business transfer, tourists and transit passengers.

It plans infrastructure modernization of airport Grodno and shuttle bass purchase for passengers transfer from border regions.





PROJECT ADVANTAGES

- Favorable location on the border of the EU and EAEU
- Tax, customs and other preferences
- · Special preferences for logistics zones

PROJECT OBJECTIVE

- $\bullet\,$ Increased transport accessibility of the border regions of Belarus, Poland and Lithuania
- Accelerating mobility and developing conditions for business, tourists movement, etc.
 - Cross-border traffic development

Form: cross-border project

Sector: logistics

Initiator: FEZ administration Aircopmany Grodno



Investment: \$4 mln



Place of implementation: Grodno

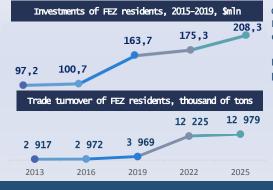
Investor's participation: financing 100% of expenses



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By 2025, the trade turnover of FEZ Grodnoinvest due to new residents is planned to be increased to 13 million tons per year.



BreMiNo Group

ВИЛАРИС ЛУТЕК ЛОГИСТИК



DEALERSHIP PROPOSITIONS

BIOCOM TECHNOLOGY LTD.

Products: agriculture machinery, farm and livestock automation

it is a company that provides technological and technical services to agricultural organizations in innovative technologies, automation of dairy farms and labor-intensive processes in livestock breeding, sales of robotic equipment for farms, warranty and support service.

Website: biocomtechnology.by

ZOV-LENEVROMEBEL JLTD.

Products: kitchens, furniture for living rooms, bedrooms and dining areas.

The largest Belarusian manufacturer of kitchens, furniture for living rooms, bedrooms, dining areas. All products are certified. The quality management system at the enterprise complies with the requirements of ISO 9001-2008.

Major business partners of the company are over 200 official sales representatives in many countries near and far abroad.

Website: zov.by

MEBEL-NEMAN JLTD.

Products: modular furniture for living rooms, bedrooms and kitchens.

The company has been operating for over 25 years. Today it produces over 25,000 sets of modular furniture of 50 different collections per year. The quality of products is checked and tested by standardization centers and confirmed by certificates of conformity of the Customs Union. Export geography includes over 10 countries of the near and far abroad, including Russia, Poland, Baltic countries, Kazakhstan, Georgia.

Website: mebel-neman.by

CONTE SPA JLTD.

Products: clothing, underwear, hosiery.

Over 20 years of constant development and efficient work have made the company a leader in the production of clothing, underwear and hosiery in Eastern Europe. Today, KONTE SPA has over 50,000 sq.m of production and storage areas, 3 stages of quality control confirmed by the international standard ISO 9001 and over 100 million sales per year.

Products are present in over 30 countries.

Website: conte.by

EDEM LTD.

Products: office and hotel furniture.

one of the first Belarusian manufacturers of office and hotel furniture. The company is well-experienced in woodworking sphere since its foundation in 1995. Flexible and innovative production is ensured by high-tech machines meeting international standards. Design and engineering department is constantly developing new materials and technological solutions therefore quickly reacts to market changes.

Website: edemoffice.com

Initiator: FEZ administration

Form: dealership



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PRODUCTION COOPERATION OFFERS

GRONITEX JSC

Products: sewing threads, combed yarn, flax fiber

The company proposes to organize the production of products under the partner's brand on its own modern production base, using tax and customs preferences of the resident.

The company has leading position in the production of ring and pneumomechanical spinning carded yarns, sewing threads, and also combed yarn. All products are certified according to STB ISO 9001-2009. Product quality is controlled using modern laboratory complex USTER TESTER.

Website: gronitex.by

Initiator: FEZ administration

Form: production cooperation



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BELGREENLINE JLTD.

Products: sanitary napkins, cleaning products and household chemicals.

The company offers a full range of contract manufacturing services, including the development of formulas for creating a product, brand building, and launching mass production of a wide range of sanitary napkins, cleaning products, and household chemicals. The company is one of the largest manufacturers of this type of product in the country. The company's products are delivered to the markets of Belarus, Russia, and neighboring countries.

Website: wipes.by

MEDVATFARM JLTD.

Products: medical and hygiene products.

The company offers the opportunity to organize the production of medical cotton wool and sanitary products under the own brand of any company. The company carries out a full production cycle, introduced innovative technologies, control system STB ISO 9001-2009. All products of the company are made from 100% natural materials - cotton and linen fiber.

Website: medvatpharm.by









