

# **Business Proposal**

## **OJSC “Vitebsk Alcoholic Beverages Factory “Pridvin’e”**



Open Joint Stock Company “Vitebsk Alcoholic Beverages Factory “Pridvin’e” invites to cooperation importers which carry out their activities in the following spheres:

- import and/or distribution of ethyl alcohol;
- import and/or distribution of alcoholic beverages;
- import and/or distribution of non-alcoholic beverages;
- manufacture of pharmaceuticals, synthetic detergents, cosmetics and perfumery with the usage of ethyl alcohol as raw material;
- manufacture of rye kvass;
- bakery manufacturers which use rye malt.

OJSC “Vitebsk Alcoholic Beverages Factory “Pridvin’e” was established in 1898 and is one of the oldest manufacturers of alcoholic beverages in Belarus. Nowadays the structure of the company consists of head office in Vitebsk and two structural divisions in Bogushevsk and in Lyntupy.

The current product range of our company constitutes more than 50 products, among which:

- rectified ethyl alcohol from raw materials;
- vodka (strength 79%);
- vodkas and special vodkas;
- liquors;
- tinctures;
- balsams;
- gin;
- mineral water;
- non-alcoholic carbonated beverages;
- rye malt unfermentable (white) etc.

Detailed information with the description of manufactured goods and their prices is contained in our price list (Annex 1).

Our company implemented and certified integrated system of quality management ISO 9001, ISO 14001, ISO 18001 and the system of quality management and providing food safety based on HACCP principles.

Competitive advantages of our products are: the usage of exclusively natural raw materials for ethyl alcohol and alcoholic beverages manufacture, conformity of manufactured products with international quality standards, competitive prices,

individual approach to each client and flexible cooperation conditions, the possibility to manufacture products under clients' brand names.

Selling conditions: through direct negotiations and/or e-mail correspondence.

Preferable cooperation conditions with foreign clients are direct contracts on FCA (Vitebsk) shipping conditions and 100% advance payment. However, other conditions are possible and shall be negotiated upon signing each contract.

Minimum/maximum shipment as well as the rate and order of discounts are specified on individual basis.

Detailed information about our company and products you can find on our website [www.eng.vitvodka.by](http://www.eng.vitvodka.by).

#### Our contacts

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**We will be glad to cooperate with you!**